



packaging  
web  
magazine

Mahon Business Publishing

---

Monday, November 10, 2007

## UNIFILL: FLORIDA-BASED BLUE TECH TO COMPLETE ACQUISITION

It is now official: after almost one decade as part of the Norwegian Group ELOPAK, the Italian packaging company **UNIFILL** now has a new owner.

The Florida based **B.T.F GROUP, INC.** (Blue Tech Finance Group) has in actual fact recently completed the acquisition of the entire share capital of **UNIFILL SRL**, the Modena-based Company that has, over the last three decades, built up its reputation as the world leader in the production of Vertical Thermoform Fill & Seal machines for plastic unit doses for the food, the pharmaceutical, the cosmetic and the chemical industries.

Through its Holding Company, the B.T.F. GROUP also controls **DUMA PACKAGING MACHINERY**, a well known US supplier of packaging equipment whose main focus is on turn-key installations to include stick-pack machines, vertical bagging systems and downstream cartoning solutions.

As a first results of the Group strategies in terms of synergies, sources from the Modena-based Company have announced that DUMA PACKAGING could shortly be appointed sole distributor for the UNIFILL range of equipment in the United States. Through the DUMA organisation, UNIFILL will therefore be able to assist its US and Central America customers with local commercial and technical staff. UNIFILL already runs its own representative office in Beijing, China, a main market for UNIFILL equipment.

Besides UNIFILL and DUMA PACKAGING, the B.T.F. Group also controls a number of other packaging related activities among which is **COPACKER SA**, a fully structured food and non-food contract packing company located in Barcelona, Spain that utilises -for its production activity- some of the most updated and state-of-the-art packaging technologies.

Besides the above existing activities, the B.T.F. GROUP is currently working also on a number of other diversified projects world wide to include further acquisitions, joint-ventures and partnerships from South America to Asia.

Alberto Ninni, Director Sales & Marketing at UNIFILL comments: *"Being part of a group that focuses most of its efforts and resources in production of packaging equipment and in packaging-related services is great news for UNIFILL as a great number of synergies are possible within the group"*.

*"Furthermore", Ninni adds "a quick look at the present figures leads to believe that 2007 will end up as a good year for our Company: if we add to this the new foreseen investments and the new projects in the pipeline, what lies ahead seems to be a bright future for UNIFILL"*.

Alberto Ninni also confirms that at the INTERPACK Exhibition that will be held next year in Düsseldorf, Germany from April 24<sup>th</sup> to April 30<sup>th</sup>, UNIFILL will be presenting two new machine models, the **TF-400** for the production of spouted thermoformed containers with capacities up to 400 ml and output that may reach 200 units per minute and the **TF-K**, a small and compact machine for unit doses especially designed for price sensitive applications or limited production requirements.

Further info @

[www.unifill.it](http://www.unifill.it)

[www.bluetechfinance.com](http://www.bluetechfinance.com)

[www.dumapackaging.com](http://www.dumapackaging.com)

[www.copacker.es](http://www.copacker.es)